

# RENDEAVOUR

## CLIENT REFERRAL AGREEMENT

Thank you for choosing to refer Tatu City and its affiliates to your family, friends, colleagues, and wider network. We sincerely appreciate your confidence in our development and your willingness to recommend us. We look forward to rewarding you for every successful referral in accordance with the terms set out below.

### 1. Appointment

THIS AGREEMENT is made on the \_\_\_\_\_ day of \_\_\_\_\_, 2026, between:

Name: \_\_\_\_\_ ID/Passport No.: \_\_\_\_\_

Phone No.: \_\_\_\_\_ Email: \_\_\_\_\_

Company Name (if applicable): \_\_\_\_\_ KRA PIN: \_\_\_\_\_

Address: \_\_\_\_\_

and Rendevour Business Services Limited a limited liability company incorporated in Kenya and of P.O. Box 2739-00621, Nairobi ("RBSL"), an affiliate of Tatu City, on a non-exclusive basis.

You will receive a one-time commission for introducing a new client who is not already engaged with RBSL or any of its affiliates and who successfully completes a property purchase. For administrative purposes, RBSL may transfer the administration of this arrangement to one of its affiliated companies where appropriate.

This Agreement shall remain valid for one (1) year from the date of signing and may be renewed at the RBSL's discretion.

Tatu Industrial Park, payable upon the execution of the Agreement for Sale by the Purchaser.

2.6 Two percent (2%) of the purchase price for land parcels larger than 2 acres land parcels within Tatu Industrial Park, payable upon the execution of the Agreement for Sale by the Purchaser.

2.7 Two percent (2%) of the purchase price for bulk land within Oaklands and Zuri Springs, payable upon execution of the Offer Letter by the Purchaser.

2.8 Two percent (2%) of the purchase price for bulk land within Kofinaf and Kijani Ridge, payable upon execution of the Agreement for Sale by the Purchaser.

### 2. Commission

2.1 Subject to the terms of this Agreement, you shall be entitled to commission as follows:

2.2 Four percent (4%) of the purchase price of a residential unit within Jabali Towers and Porini Point, payable upon the execution of the Agreement for Sale by the Purchaser.

2.3 Four percent (4%) of the purchase price for land parcels below one (1) acre within Kofinaf, Kijani Ridge, and Tatu Industrial Park, payable upon execution of the Agreement for Sale by the Purchaser.

2.4 Four percent (4%) of the purchase price for land parcels below one (1) acre within Oaklands and Zuri Springs, payable upon the execution of the Offer Letter by the Purchaser.

2.5 Three percent (3%) of the purchase price for land parcels larger than 1 acre and below 2 acres for land parcels within

### 3. Payment

Commission shall be processed once the purchaser has executed the applicable agreement for sale, offer letter or lease agreement; and paid the required deposit.

The relevant RBSL affiliate shall pay the commission within thirty (30) days upon receipt of a valid eTIMS invoice.

### 4. General

RBSL reserves the right to withhold commission where there has been any misrepresentation, fraud or breach of this Agreement until such matter has been resolved to the satisfaction of RBSL.

### Acceptance

Thank you once again for choosing to recommend Tatu City to your family, friends, colleagues and wider network. We value your trust and look forward to a successful relationship!

I confirm that I have read, understood and agreed to the terms of this Client Referral Agreement.

CLIENT (REFERRER)

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

For and on behalf of Rendevour Business Services Limited

**Preston Mendenhall**

Group COO & Country Head – Kenya

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

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[www.rendevour.com](http://www.rendevour.com)